



Mibvunzo 100 inonyanya kukosha yekutaurirana kwose

na Friedhelm Wachs, Mutungamiri, European Negotiation Institute

Shona Erstausgabe

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Yese yemitsetse iri mubhuku rino ndeyekusarerekera zvepabonde.

Kwose kukururirana kwose kwakanyatsogadzirirwa. Bhuku iri haritauri kuti ungakunda sei nhaurirano. Asi kana iwe wakashanda nemibvunzo iyi zvakanyatsonaka, iwe unenge uine ruzivo rwakanyanya pamusoro pevadzidzi vako vekutaurirana. Tora nguva yako. Ndizvo zvamunowana.

Friedhelm Wachs



Ini

4



Shamwari yangu yekukururirana

18



kukosha kuwedzera

32



chisarudzo

34



urongwa hwangu hwokupedzisira

37



ndiani ari shamwari yangu yekukururirana

39



zuva risati rasvika

54

Ini



4



Ndezvipi zvandinoda kuita neyikukuru-kurirana?



Ndeipi inenge iine yakanakisisa, yakakwana yakakwana kwandiri?

5



Kukurukurirana uku kwandiri kwakadini?



Ndine mari yekuchengetedza kana kuraira?

6



Ndeipi inenge iri yechipiri-yakanakisisa mhinduro kwandiri?



Ndezvipi zvinoguma zvisingagamuchirwi?

7



Sei vasingagamuchiri?



Zvikamu zvipi zvegumisiro zvinokosha kwandiri?

8



Ndezvipi zvikamu zvegumisiro randinofanira kuita?



Ndezvipi zvikamu zvegumisiro wandinoda kuita?

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Ndezvipi zvishoma-zvingaita kuti ndirege?



Ndezvipi zvigungano nezvibvumirano zvinonyanya kukosha?

10



Ndezvipi zvibvumirano uye mamiriro ezvinhu hazvikoshi kwandiri?



Ndedzipi dzimwe nzira dzandinazvo kana zvandinoda zvisingagadziri?

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Ndingavandudza sei dzimwe nzira idzi?



Ndezvipi zvingave zviri nani zvingagoneka kune vamwe vataurirana navo?

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Ndekupi kukurukurirana kwandingaita kuti ndigadzirise zvakare kana kuwedzera?



Chii chaifanira kuve chakasiyana nezveimwe nzira yakanakisisa, kuitira kuti zviri nani kana kuti zvakaenzana neni zvandaيدا kutaurirana mhinduro?

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Ndezvipi zvipingamupinyi
zvandinofanira kuita kuti ndiparadze
munzira?



Ndechipi kukosha kweizvi
zvingandibatsira?

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Ndine mari yekuchengetedza kana
yekutevera?



Kana mari yemari ichibatanidzwa,
ndeipi yepamusoro uye yakaderera
mari yandingagamuchira?

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Ndeipi mitemo uye zvigadzirw
zvinogadziriswa zvingashandura
nhamba iyi uye kuti yakakura sei mari
inogamuchirwa ipapo?



Ndezvipi zvisingatauri zvandinoda ku-
gamuchira?



Pane mukana wekupinda munzvimbo
yakanaka yekutanga nekugumisa
kukurukurirana?



Ndezvipi zvimwe zvingaita kuti zvive
nyore kwandiri kuti ndigadzire
kutaurirana?

Shamwari yangu yekukurukurirana

18



Ndezvipi zvinokonzerwa nemudiwa wangu wekukurukurirana anotarisisira kubva pane iyi nhaurirano?



Ndezvipi zvakakosha zvekutaurirana neni?

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Kukurukurirana kunokosha zvakadini
kune shamwari yangu
yekukurukurirana?



Kukurukurirana kunokosha zvakadini
uye zvakaguma kune rumwe rutivi?



Ndezvipi zvikamu zvaizova
nemigumisiro yakanakisisa
yekutaurirana neni?



Chii chinogona kuva
chechipiri-chigumisiro chakanaka
chekukurukura neni?



Ndeipi chiitiko chaisazogamuchirwa kwaari?



Sei chikonzero ichi chisingagamuchirwi kwaari?



Ndezvipi zvikamu zvakakosha kwaari?



Ndezvipi zvikamu zvegumisiro zvaanofanira kuita?



Ndezvipi zvikamu zvegumisiro raanoda kuita?



Ndezvipi zvaanogona kuita kunze?



Ndezvipi zvinyorwa uye zvinyorwa zvinonyanya kukosha kwaari?



Ndezvipi zvinyorwa zvesungano uye zvigadzirwa hazvina kukosha kwaari?



Ndeipi imwe nzira iyo imwe nzvimbo
ine hurukuro neni?



Ndedzipi dzimwe nzira nhatu
dzakanakisisa iyo shamwari yangu
yekukurukurirana nayo kana
zvakagadziriswa zvayo zvisingaiti?



Angavandudza sei dzimwe nzira idzi?



Pane zvingaita here zvigaro zviru nani
nevamwe vanobvumirana navo?



Mudzimai wangu wekukurukurirana angada here kubatanidza zvakare kana kuwedzera zvakagadzirwa uye ndezvipi?



Chii chaifanira kuve chakasiyana pamusoro peimwe nzira yakanakisisa kuitira kuti ive nani kana kuti yakaenzana neyokutanga yekutaurirana yakaguma?



Aigona sei kubvisa zvipingamupinyi munzira?



Ndeipi mamiriro aida aigona kuwedzerwa zvine simba kukurudzira nzira yakanakisisa?



Ndeapi mamwe maitiro kana zvido zvaanoda kuisa?



Kana nyaya dzezvemari dzichibatanidzwa, ndeipi inenge iri yepamusoro uye yakaderera mari yaaigona kugamuchira?

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Ndezvipi zviri mumamiriro ezvinhu uye chibvumirano chinogona kugadzirisa nhamba iyi uye kuti yakakura sei mari inogamuchirwa ipapo?



Pane njodzi yokuti angave ari nani kuburikidza nokuputsa kukurukurirana?



Ndezvipi izvo zvaizoita kuti zvive nyore kwaari kuti apedze kukurukurirana?

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kukosha kuwedzera

32



Kana uchida kuverenga mari yekutaurirana:

- Kugadzirira kunotoro nguva yaka reba sei?
- Kutaurirana kunotoro nguva yakareba sei?
- chii chiyero chemaawa chevaya vanobatanidzwa kurutivi rvedu?
- Ndezvipi zvimwe zvinodiwa (maitiro, mafirimu, magweta) anofungidzirwa?

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chisarudzo

34



Rusununguko rupi rwekusarudza uye chiremera iyo shamwari yangu inokurukura nayo ine chaizvo?



Ndinoziva here vose vanoita zvisarudzo?



Ndiyo miganhu yenhaurirano yakatemwa neboka (bhodhi, bhuku rekukurukurirana, vamwe)?

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Ndezvipi zvandinoda zvidimbu makumi matatu nemakumi matatu zvinokosha muhurukuro iyi?



Mukugadzirisa kwezvigadziro izvi, chipo changu chokutanga chakafanana?

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urongwa hwangu hwokupedzisira



37



Chii chandinopedzisa pakupedzisira?



Munharaunda ipi iyo zvido zvekukurukurirana neni zvinosangana nezvandinoda?



Ndeipi nyaya yandinoti, izvozvandinogona kuisa kune shamwari yangu yekukurukurirana chigumisiro changu chakanakisisa chisingakanganwiki, chinonaka uye chinokosha?

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ndiani ari shamwari yangu yekukurukurirana



39



Ndinotaurirana nemunhu kana kambani?



Ndedzipi vamwe vanhu vane simba pamusoro pemigumisiro yehurukuro kunze kwekugoverana neni?

40



Ko shamwari yangu yekukurukurirana inoshanda sei?



Pane hukama hwekukurukurirana neni munguva yakapfuura here?

41



Ko shamwari yangu yekukurukurirana yakaita sei zvino?



Ndakamboedza here kutaurirana naye?

42



Ko shamwari yangu yekukurukurirana yakaita sei zvino?



Nhengo dzomukati dzesangano uye sarudzo dzekugadziriswa zvinotungamirirwa sei neshamwari yangu yekukurukurirana?

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Ndezvipi zvinangwa zvebhizimisi zvinowanzodiwa nemudiwa wangu wekukurukurirana?



Ndezvipi zvinangwa zvaakaisa pachena?

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Anoda sei kuzadzisa zvinangwa izvi?



Ndezvipi zvinangwa zvinokurudzira shamwari yangu yekukurukurirana?

45



Ndezvipi zvidzidzo zvandinenge ndiine shamwari yangu yekukurukurirana kunyanya kufarira?



Ndezvipi zvinobatsira zvandinogona kupa kumubatsirana wangu?

46



Chii chinofanira kufanirwa neizvi kuitira kuti zvinoratidzika zvakakosha kumubatsirana wangu?



Ndeipi uye ndinofanirwa nani kuti ndiratidze zvakajeka izvi kubhadharira?

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Ndeupi mutauro wandinofanira
kushandisa kuitira kuti tikwanise
kubatirana neshamwari yedu
yekukurukurirana?



Ndeipi mazwi makuru anokosha?

48



Ndeapi maitiro uye mazano
ekukurukurirana angasangana
nekuramba?



Ndeipi chokwadi chekukurukurirana
neni?

49



Ndeipi nhoroondo yekambani yake kana mhuri?



Ndezvipi zviitiko zvakakosha zvikuru mumakore mashanu apfuura?

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Ndezvipi zvinotarisirwa zviripo?
(Kumabhengi, makambani, masangano, vanhu)



Ndeapi mari inogona kuwanikwa?

51



Sangano rine chii?



Ndeupi mufananidzo iyo shamwari yangu yekukurukurirana ingada kuunza?

52



Ndeupi rudzi rwekukurukurirana kwep anoshanda mumusika?



Pane hutongi hwemoto here?



Munharaunda ipi iyo shamwari yedu yekukurukurirana yakasimbiswa?

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zuva risati rasvika



54



Chivakwa chinogadzirwa uye
chakavakwa sei apo kukurukurirana
kunoitika?



Munharaunda ipi iyo kukurukurirana
kunoitwa?



Pane hugaro hwakagadzirirwa here?

55



Tichasvika sei, isu kana vashandi vedu vanobvumirana navo?



Ndingadzivirira sei nguva yezvinetso?



Kana kukurukurirana kunotora nguva yakareba, ndinorara kupi?



Ini ndine nguwo dzakapfeka neni here?



Ndine rimwe sarudzo uye ndinoikurumidza sei?




Ndinosununguka sei zuva rekutaurirana?

**Ndeipi mibvunzo yaunayo usati
watanga kukurukurirana?**

Pindura izvi.

**Uye zvino: kubudirira kukuru
mukutaurirana kwako.**

A portrait of Friedhelm Wachs, a middle-aged man with thinning grey hair, wearing glasses and a dark suit jacket over a white collared shirt. He is looking directly at the camera with a slight smile. The background is dark and out of focus.

Friedhelm Wachs ndomumwe wevatungamiri venyika, vanotaurirana naLaxWachsSebenius uye mutungamiriri we European Negotiation Institute. Akatanga basa rake nekutaurirana kwezvematongerwe enyika munguva yeCold War uye neChina. Mazuva ano, anorayira makambani enyika, hurumende nemapato mukutambudzika kukurukurirana. Munyori anonyanya kutengesa akagamuchira mibairo yakawanda yepasi rose yebasa rake.

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